

FOR IMMEDIATE RELEASE:

Andrew Miller offers practical advice for the newly self-employed

Toronto, April 6, 2009 – With more than 700,000 North Americans losing their jobs in March and more than 2 million job losses so far in 2009, more people are starting their own businesses and offering their expertise to potential clients as consultants and advisors. Andrew Miller, having left a senior consulting position with a large firm while raising a young family, knows what it is like to work 80 hours per week and travel constantly. He also knows what it is like to leave those long weeks and hours spent on a plane since he started his own consulting business in 2006. Miller offers some tips for those consultants that are looking to start their own businesses:

Be honest with yourself - know what are your desired outcomes and objectives for starting the business. Do you want more time with the family? More money? More freedom? Less work?;

Know your limits - identify and hire experts that can speed up your time to market. You need to invest and outsource in order to grow; and

Lean on friends and family - use your network to identify potential needs that you can fill and value that you can bring to potential clients.

Miller recently contributed to best selling author Alan Weiss' newest book release, the third edition of *"Getting started in Consulting."* Alan Weiss is President of Summit Consulting Group (www.summitconsulting.com).

"Andrew exemplifies entrepreneurial spirit and the route to successfully getting started in consulting" says Alan Weiss. Weiss has mentored hundreds of consultants across the globe on building successful businesses and his book provides practical advice for consultants looking to start and grow their business successfully.

Growth is something that Miller has been doing with his own business and he will continue that growth, both personally and professionally. "Providing advice to and learning from other world class consultants has given me the ability to better serve the needs of my clients and provide immediate value to their organizations" stated Miller.

Miller is President of ACM Consulting Inc., a company that helps high performance organizations operate more effectively and efficiently by aligning people, processes and technology, so he knows about achieving results quickly. He has worked with clients in various industries including Healthcare, Financial Institutions, Consumer Packaged Goods and Distribution. He has held senior consulting positions with IBM Global Business Services and

PriceWaterhouseCoopers Consulting and holds an International MBA with majors in Marketing and Logistics.

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