

FOR IMMEDIATE RELEASE:

Procurement Guru website launched to help companies maximize value from procurement operations

Toronto, September 1, 2009 – In order for companies to maximize their purchasing power and ensure that they are building strong relationships with suppliers, they need to have access to best practices and expertise. To fulfill this need, Andrew Miller, President of ACM Consulting Inc, has created the Procurement Guru™ website (www.theprocurementguru.com).

The objective in building the Procurement Guru site is to provide users with access to world-class procurement expertise and valuable content, to act as a source for best practices and to provide a community to share experiences on procurement and procurement-related topics. The site encourages questions, dialogue, debate and contribution so that users learn not only from the guru himself (Mr. Miller), but also from each other. According to Miller, there are three things organizations need to do in order to improve results from their procurement operations:

1. **Track and review what they spend** – know how much is being spent, on what it is being spent and with whom;
2. **Establish contracts** – suppliers will generally provide preferred pricing and better service and support if organizations are willing to commit to a contract;
3. **Use preferred suppliers** – channel organizational purchasing through suppliers with whom the organization has a strong, long-term relationship.

Helping clients improve results from procurement and sourcing operations is something that Miller has been doing for more than a decade and he wanted to share his expertise. “I wanted to build a community where procurement and non-procurement professionals can learn from my experience as well as each other’s,” says Miller, the Procurement Guru™ himself. “There are many companies that cannot see opportunities to improve their procurement operations or do not have the resources to make improvements themselves. This website provides a place for them to find the resources they need and get their specific questions answered by an expert. It also provides a source for leading practices and links to up to date industry information.”

Andrew Miller is based out of Toronto and helps clients increase profit and operate more efficiently by aligning processes, people and technology. He has worked with clients across North America and Europe.

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