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Nugget:
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[Read](#) Andrew's article on
how to increase
association membership

Download Andrew's [new
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Growth Strategies

[Watch](#) Andrew being
interviewed for "Ask Mr
Franchise"

[Click here](#) for a free
copy of one of Andrew's
booklets

Read Andrew's blog
[From Chaos to Order](#)

Follow Andrew on [Twitter](#)

Upcoming Events
Andrew will be speaking
on June 14 about how
Green Procurement can
create powerful cost
savings. [Click here for
details](#).

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The monthly electronic newsletter presented by Andrew
Miller

My newsletter focuses on providing ways you can
dramatically accelerate results and improve the
performance of your organization.

**The Value of Speed**

There is something to be said about getting things done quickly. Here are some
of the reasons why speed is so valuable in running a successful organization:

- You develop ideas before your competition, giving yourself with first-mover advantage
- You are responsive to customer issues and resolve them quickly
- You have a culture focused on speed so decisions can be made (and reversed) easily
- You can take advantage of sudden shifts in the marketplace and in the needs of your customers
- You get products and services out to market quickly
- You rapidly move forward with new strategies and organizational changes
- You maintain flexibility and responsiveness in everything you do
- You empower your employees to address opportunities and challenges quickly

Of course, speed alone is never enough. You must also provide quality in everything you do. But there is no question that speed can make or break a company's success.

Andrew's Nugget

Each month, Andrew provides a little nugget of advice to help speed up your business.

The Power of Language

With the prolific use of Twitter and other social media platforms requiring you to consolidate your thoughts into 140 characters or less, it's tempting to water down language. But if you want your social media outreach to stand out from the crowd, you need to keep using powerful language. Don't let your message become diluted just because you're using fewer words. Challenge yourself to be provocative in 140 characters or less...that is the power of language.

What's New With Andrew?

Below are some interesting and useful sources of information:

- Andrew will be speaking on June 14 at the Value for Money in Public Procurement conference. [Click here for details](#).
- Andrew recently spoke to a group of healthcare executives about the importance of thinking like a competitive organization to help improve performance. He also talked to a group of supply chain executives about how to implement a green procurement strategy successfully. Andrew is a frequent speaker on a variety of subjects. Some of Andrew's recent topics include:
 - Successful communication in a global organization
 - Implementing sustainable change initiatives
 - Thinking like a competitive organization
 - Effective decision-making
 - Maximizing ROI from procurement operations
- [Check out](#) this recent speech on outsourcing that Andrew delivered. Contact [Andrew](#) if you need someone who can keep your audience engaged and provide value to them.
- Andrew has posted some interesting videos on helping your organization improve its performance. [Click here](#) to view them.
- [Watch Andrew](#) being interviewed on "Ask Mr Franchise" about improving performance and managing change for franchisors and franchisees.

Please note that we grow our business through referrals and would never be too busy to speak with a friend, family member, acquaintance or colleague if you think we could be of assistance.

Please contact Andrew Miller at 416-480-1336 or visit our website at www.acmconsulting.ca

Please feel free to forward this newsletter to anyone to whom it might be of value.

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