



ANDREW MILLER ON SPEED



VOLUME 46, JANUARY 2013



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What is your optimal speed?

IN THE NEWS

Look for the launch of my new website coming soon!

UPCOMING EVENTS

In case you missed it, [listen to my teleconference](#) on what the best companies will do in 2013!

The monthly electronic newsletter presented by Andrew Miller.

My newsletter focuses on providing ways to generate dramatic ideas and quickly improve the speed, performance and profitability of your organization.

What is Your Optimal Speed?

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What is your optimal speed?

Does your organization encounter product development delays?

Does it take multiple phone calls and interactions to resolve customer issues?

Do you have to perform a lot of rework?

Do you have trouble finding good candidates to hire?

Do you struggle with implementing new strategies?

If you said "yes" to any of these questions, it's because you are not running at your optimal enterprise velocity. Optimal enterprise velocity is the rate at which an organization does business without sacrificing the results it wants to achieve. Essentially, how fast an organization can move and still be effective.

To learn more about how you can improve the performance and results of your organization, [read my article on Dr. Alan Weiss' blog](#).

Here is an excerpt from that article:
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WHAT IS YOUR OPTIMAL SPEED?

Here is an excerpt from that article:

“Imagine your organization is like a train. The track you follow is the strategy you have developed. The direction you have decided to pursue. The train stations are the different milestones along the way towards your final destination, the successful achievement of your objectives for the organization. For trains, there are signals along the way that tell the conductor to speed up because another train is catching up, or slow down because there is a blockage ahead. What are the signals your organization uses to know when to speed up and when to slow down?”

