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Things to remember when running a business

Rising costs of container loading and unloading

Financial benefits of global sourcing

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Business Newsletter

presented by ACM Consulting Inc.

What's new in Business?

Running a successful business - there are **four simple things** to remember when running a business:

- Manage cash flows
- Collaborate with suppliers
- Integrate systems and processes
- Develop and retain talent

What's new in Supply Chain?

Shipping availability – In his new book “Five Future Strategies You Need Right Now”, George Stalk talks about the growing gap between the number of shipping containers required for international shipping and the capacity for loading and unloading those containers at the ports. This is a direct result of purchasing moving off-shore and is another consideration when contemplating sourcing from Asia or other parts of the world. **The result: the cost of loading and unloading containers may increase as capacity at the ports decreases.**

Global sourcing - CAPS Research reported that by 2010, many companies will have more than **40% of their spend allocated to global sourcing**. The report also identified that companies surveyed were averaging a **19% reduction in unit cost and a 12% reduction in total cost of ownership** as a result of global sourcing.

What's new with ACM Consulting?

- currently helping multiple clients **increase productivity and reduce administrative costs** in their organizations
- recently **upgraded our website**, so please take a look and let us know your thoughts (www.acmconsulting.ca)
- **taught** a two-day Procurement and Contract Management course at various Canadian universities and organizations to more than **120 professionals**
- authoring a **monthly blog** for a Project Management online magazine (www.projecttimes.com)

For more information please contact Andrew Miller at 416-817-1336 or visit our website at www.acmconsulting.ca